Abstract: PT. Mustika Jati (Mustika Jati Group) is a company which produce and distribute high quality wooden furnitures. However, its business activities is still quite unstructured and tend to be conventional. It can be seen from the sales report and some other elements that support the company activities. Thus, the company needs a information system which will help them to record, process and integrate the data that they have. Rapid Application Development (RAD) approach is used as the method in designing this system. The result of this research is a web-based Sales Information System of PT Mustika Jati which is able to record, process and integrate as well as storage the data well so that it will help the company become more effective and efficient. Based on the test and evaluation that the researcher has done, the system that has been built or developed is able to give PT Mustika Jati a comprehensive information about sales reports, commodities stock and data of the buyers.

Keywords: furniture, rapid application development, sales information system, web

Abstrak: PT. Mustika Jati (Mustika Jati Group) merupakan sebuah perusahaan yang bergerak dibidang produsen dan distributor mebel kayu jati berkualitas tinggi. Saat ini kegiatan bisnis yang dilakukan kurang terstruktur dan bersifat konvensional terutama pada saat proses pembuatan laporan penjualan dan unsur-unsur yang terlibat di dalamnya. Sehingga perusahaan membutuhkan suatu sistem informasi sebagai alat bantu pencatatan data, pengolahan data, dan melakukan integrasi data. Metode pengembangan yang digunakan untuk merancang sistem menggunakan pendekatan Rapid Application Development (RAD). Hasil dari penelitian ini berupa Sistem Informasi Penjualan PT. Mustika Jati berbasis web yang mampu melakukan pencatatan, pengolahan, dan mengintegrasi data serta menjadi tempat penyimpanan data yang terstruktur sehingga dapat meningkatkan efektifitas dan efisiensi kinerja maupun waktu. Berdasarkan hasil pengujian dan evaluasi dari penelitian, sistem yang telah dibangun mampu memberikan informasi lengkap mengenai penjualan, stok barang, dan pelanggan di PT. Mustika Jati.

Kata kunci: mebel, rapid application development, sistem informasi penjualan, web